

Patrick Terminals – Landside Access & Terminal Ancillary Charges: Effective from 9 March 2020

Patrick has completed a review of its Landside charge (previously Infrastructure surcharge) and other Terminal Ancillary charges. The Landside charge, which recovers a portion of the full costs associated with providing landside operations, is essential to continue to provide our customers with superior and efficient landside service levels.

The Landside charge recovers a portion of the costs that relate to:

- capital investments and commitments made to dedicated infrastructure that services our landside interface operations. Patrick continues to make significant capital investment and commitments for the benefit of its customers
- maintenance and operational costs associated with providing our landside interface operations and
- property and property related costs

As part of the review of the Landside charge, and in response to government and key stakeholder feedback, it has been decided to differentiate the fees charged between import and export containers. This approach recognises the significant challenges currently being faced by our exporters from drought and bushfires.

Accordingly, effective from 9 March 2020, the following Landside charges will apply on full containers that enter and leave Patrick's terminals:

Import Containers

- Sydney \$114.50 per full container
- Fisherman Islands \$110.00 per full container
- East Swanson Dock \$125.80 per full container
- Fremantle \$50.00 per full container

Export Containers

- Sydney \$82.50 per full container
- Fisherman Islands \$82.50 per full container
- East Swanson Dock \$82.50 per full container
- Fremantle \$25.00 per full container

The Landside charge will be applied to both road and rail transport operators for all full container movements, both import and export, made at the Terminals. Road operators will be invoiced electronically via 1-Stop while rail operators will have the charge separately itemised on their rail invoice.

In addition, Patrick has adjusted its other Terminal Ancillary charges. The latest Landside and Terminal Ancillary Tariffs have been published on Patrick's website (www.patrick.com.au). Container Operator Terminal Ancillary Tariffs are available on Patrick E-Link.

We remind customers that ongoing access to the Terminals is conditional upon prompt payment in accordance with Patrick's standard terms and conditions.

We regret this change to our cost structure but without sacrificing infrastructure investment and further performance improvements, we have been left with no alternative in the current economic challenging environment.

Please contact your Patrick representative should you wish to discuss these changes.

Yours sincerely,



Michael Jovicic
Chief Executive Officer