



Patrick Terminals  
Gate B105A Penrhyn Road  
PORT BOTANY NSW 2036  
AUSTRALIA  
ABN 33 065 375 840

29 January 2021

## **Patrick Terminals – Landside & Ancillary Charges: Effective from 1 March 2021**

Patrick has completed a review of its Landside charge and other Ancillary Charges. The Landside charge recovers a portion of the full costs associated with providing Patrick's landside operations and is essential to enable Patrick to continue to provide our customers with superior and efficient landside service levels.

Patrick is currently embarking on a significant investment program with over \$80 million invested across the 2020 financial year and a further \$70 million committed across the 2021 financial year (\$150 million in total), to deliver on-going improvement in landside service levels to the benefit of its customers.

The Landside charge recovers a portion of the costs that relate to:

- capital investments and commitments made to dedicated infrastructure that services our landside interface operations.
- maintenance and operational costs associated with providing our landside interface operations and
- property and property related costs

Effective from 1 March 2021, the following Landside charges will apply on full containers that enter and leave Patrick's terminals. Patrick will continue to provide a concessional rate for export containers recognising the current challenges faced by Australian exporters.

### Import Containers

- Sydney \$117.85 per full container
- Fisherman Islands \$113.20 per full container
- East Swanson Dock \$129.50 per full container
- Fremantle \$53.85 per full container

### Export Containers

- Sydney \$84.90 per full container
- Fisherman Islands \$84.90 per full container
- East Swanson Dock \$84.90 per full container
- Fremantle \$26.92 per full container

This represents a 2.9% increase on prior year for east coast ports. Charges for Fremantle remain below east coast port levels based on fixed property cost arrangements and pre-agreed annual increase level.

The Landside charge will be applied to both road and rail transport operators for all full container movements, both import and export, made at the Terminals. Road operators will be invoiced electronically via 1-Stop while rail operators will have the charge separately itemised on their rail invoice.

In addition, Patrick has adjusted its other Ancillary Charges. The latest Landside and Ancillary charges have been published on Patrick's website ([www.patrick.com.au](http://www.patrick.com.au)).

We remind customers that ongoing access to the Terminals is conditional upon prompt payment in accordance with Patrick's standard terms and conditions.

Please contact your Patrick representative should you wish to discuss these changes.

Yours sincerely,

A handwritten signature in blue ink, appearing to read "M. Jovicic".

**Michael Jovicic**  
Chief Executive Officer  
Patrick Terminals